

## Pattern of Shareholding

As on March 31, 2017

Number of Shareholders	Shareholdings		Total Number of Shares Held	Percentage of Total Capital	
	From	To			
2097	1	-	100	99,771	0.07
813	101	-	500	277,207	0.19
1431	501	-	5000	2,220,887	1.56
160	5001	-	20000	1,630,668	1.14
52	20001	-	45000	1,704,321	1.19
23	45001	-	80000	1,445,400	1.01
9	80001	-	115000	898,500	0.63
1	115001	-	120000	116,234	0.08
1	125001	-	130000	125,700	0.09
2	130001	-	135000	263,950	0.18
2	140001	-	145000	285,510	0.20
4	145001	-	150000	596,800	0.42
1	150001	-	155000	153,000	0.11
3	155001	-	160000	466,800	0.33
1	160001	-	165000	165,000	0.12
1	165001	-	170000	166,200	0.12
1	170001	-	175000	175,000	0.12
1	175001	-	180000	179,600	0.13
1	180001	-	185000	183,800	0.13
2	185001	-	190000	375,200	0.26
1	190001	-	195000	192,000	0.13
1	195001	-	200000	199,800	0.14
1	200001	-	205000	202,500	0.14
1	205001	-	210000	207,000	0.14
1	215001	-	220000	218,600	0.15
1	220001	-	225000	222,600	0.16
1	225001	-	230000	227,400	0.16
1	230001	-	235000	233,500	0.16
1	295001	-	300000	300,000	0.21
1	310001	-	315000	313,300	0.22
1	330001	-	335000	332,700	0.23
2	340001	-	345000	342,000	0.24
1	350001	-	355000	704,900	0.49
1	360001	-	365000	364,705	0.26
1	370001	-	375000	370,800	0.26
1	385001	-	390000	388,925	0.27
1	635001	-	640000	635,600	0.45
1	780001	-	785000	781,200	0.55
1	795001	-	800000	796,840	0.56
1	845001	-	850000	850,000	0.60
1	1035001	-	1040000	1,039,500	0.73
1	1310001	-	1315000	1,313,043	0.92
1	2260001	-	2265000	2,263,489	1.59
1	2825001	-	2830000	2,826,000	1.98
1	43115001	-	43120000	43,118,650	30.20
1	72825001	-	72830000	72,825,400	51.00
4,633				142,800,000	100.00

## Categories of Shareholders

As on March 31, 2017

Sr. No.	Description	Number of Shareholders	Shares Held	Percentage of Total Capital
1	Individuals	4,454	8,023,105	5.62
2	Joint Stock Companies	46	867,594	0.61
3	Financial Institutions	29	5,096,303	3.57
4	Foreign Company	1	72,828,000	51.00
5	Insurance Companies	5	1,892,200	1.33
6	Modarabas	2	7,850	0.01
7	Mutual Funds	55	8,765,976	6.14
8	Associated Undertakings/Companies	1	43,118,650	30.20
9	Investment Companies	10	1,101,610	0.77
10	Funds	16	705,802	0.49
11	Others	14	392,910	0.28
		4,633	142,800,000	100.00

## Shareholding Information

as on March 31, 2017

Categories	Number of Shareholders	Shares Held
<b>Associated Companies</b>		
Honda Motor Company Limited <sup>+</sup>	1	72,825,400
Shirazi Investments (Pvt) Limited <sup>+</sup>	1	43,118,650
Atlas Insurance Limited	1	850,000
<b>Mutual Funds</b>		
M/s First Capital Mutual Fund	1	170
CDC - Trustee PICIC Investment Fund	1	67,200
CDC - Trustee PICIC Growth Fund	1	133,050
CDC - Trustee MCB Pakistan Islamic Stock Fund	1	22,500
CDC - Trustee Meezan Balanced Fund	1	218,600
CDC - Trustee First Dawood Mutual Fund	1	2,000
CDC - Trustee Faysal Balanced Growth Fund	1	8,900
CDC - Trustee AKD Index Tracker Fund	1	6,100
CDC - Trustee Pak. Int. Element Islamic Asset Allocation Fund	1	1,600
CDC - Trustee Al Meezan Mutual Fund	1	352,600
CDC - Trustee Meezan Islamic Fund	1	2,826,000
CDC - Trustee Faysal Asset Allocation Fund	1	1,150
CDC - Trustee UBL Stock Advantage Fund	1	185,800
CDC - Trustee Al-Ameen Shariah Stock Fund	1	222,600
CDC - Trustee Meezan Tahaffuz Pension Fund - Equity Sub Fund	1	227,400
CDC - Trustee Dawood Islamic Fund	1	2,000
CDC - Trustee Alfalah GHP Islamic Stock Fund	1	202,500
CDC - Trustee HBL - Stock Fund	1	199,800
CDC - Trustee Nafa Islamic Asset Allocation Fund	1	19,550
CDC - Trustee HBL Multi - Asset Fund	1	23,450
Morgan Stanley Investment Funds (975-6)	1	92,200
The Boeing Company Employee Retirement Plans [1380-6]	1	80,100
CDC - Trustee NIT-Equity Market Opportunity Fund	1	20,000
CDC - Trustee ABL Stock Fund	1	370,800
CDC - Trustee First Habib Stock Fund	1	6,500
CDC - Trustee Nafa Asset Allocation Fund	1	33,350
CDC - Trustee HBL Islamic Stock Fund	1	32,050
CDC - Trustee HBL IPF Equity Sub Fund	1	2,500
CDC - Trustee HBL PF Equity Sub Fund	1	3,800
CDC - Trustee KSE Meezan Index Fund	1	30,767
CDC - Trustee First Habib Islamic Stock Fund	1	4,500
MCBFSL - Trustee ABL Islamic Stock Fund	1	207,000
CDC - Trustee UBL Asset Allocation Fund	1	15,500
CDC - Trustee PIML Strategic Multi Asset Fund	1	6,500
CDC - Trustee First Capital Mutual Fund	1	3,000
CDC - Trustee Al-Ameen Islamic Asset Allocation Fund	1	32,100
CDC - Trustee PIML Islamic Equity Fund	1	5,500
CDC - Trustee Al-Ameen Islamic Ret. Sav. Fund - Equity Sub Fund	1	40,100
CDC - Trustee UBL Retirement Savings Fund - Equity Sub Fund	1	45,000
CDC - Trustee National Investment (Unit) Trust	1	2,263,489
CDC - Trustee PICIC Islamic Stock Fund	1	6,000
CDC - Trustee ABL Islamic Pension Fund - Equity Sub Fund	1	7,000
CDC - Trustee ABL Pension Fund - Equity Sub Fund	1	8,100
CDC - Trustee Nafa Islamic Stock Fund	1	183,800
CDC - Trustee PIML Value Equity Fund	1	3,500
CDC - Trustee NIT Islamic Equity Fund	1	105,600
CDC - Trustee NITIPF Equity Sub-Fund	1	11,000
CDC - Trustee Faysal Islamic Asset Allocation Fund	1	5,000
CDC - Trustee Al Ameen Islamic Dedicated Equity Fund	1	144,550
CDC - Trustee PIML Asset Allocation Fund	1	28,000
CDC - Trustee Nafa Islamic Active Allocation Equity Fund	1	106,800
ABA Ali Habib Securities (Pvt) Limited - MF	1	1,000
CDC - Trustee HBL Islamic Asset Allocation Fund	1	16,900
CDC - Trustee Meezan Asset Allocation Fund	1	44,000
MCBFSL Trustee ABL Islamic Dedicated Stock Fund	1	77,000
<b>Directors, CEO, their Spouse and Minor Children</b>		
Mr. Yusuf H. Shirazi	1	#
Mr. Aamir H. Shirazi	1	#
Mr. Kazuhisa Hirota	1	*
Mr. Toichi Ishiyama	1	*
Mr. Kenichi Matsuo	1	*
Mr. Shigeru Yamazaki	1	*
Mr. Yasutaka Uda	1	*
Mr. Muhammad Naeem Khan	1	500
Mr. Nadeem Arshad Elahi	1	500
<b>Executives</b>		
Public Sector Companies & Corporations (Joint Stock Companies)	9	6,875
Banks, Development Finance Institutions, Non-Banking Finance Companies, Insurance Companies, Takaful, Modarabas and Pension / Other Funds	46	867,594
Shareholders Holding 5% or more Voting Rights <sup>+</sup>	61	7,953,765
Others	4,450	8,407,140
<b>Total:</b>	<b>4,633</b>	<b>142,800,000</b>

Note: + The above mentioned associated companies have 5% or more voting rights.  
# Mr. Yusuf H. Shirazi and Mr. Aamir H. Shirazi hold 500 qualification shares. The ultimate ownership remains with M/s. Shirazi Investments (Pvt) Limited.  
\* The shareholding of Honda Motor Co. Limited, Japan includes 4 directors holding 525 shares each and 1 director holding 500 shares (Total 2600) in the name of Mr. Toichi Ishiyama, Mr. Kenichi Matsuo, Mr. Kazuhisa Hirota, Mr. Shigeru Yamazaki and Mr. Yasutaka Uda in the capacity of its nominee directors. The ultimate ownership remains with Honda Motor Co., Limited, Japan.